

Company Overview



Founding Year: 2016
Headquarter: Singapore
Presence: Singapore, Frankfurt, Hong Kong, London, Luxembourg – and counting

“To be the most powerful AI-driven data system in the private company space”

Finquest is the first AI-driven data system catered at private company information. After undergoing R&D and Beta-testing phases in 2016 and 2017, Finquest aims to expand its operations in 2019 and further scale up between 2020-2021. Finquest uses Big Data and Artificial Intelligence to enhance its information offerings in the private company space. With a growing global presence, Finquest currently integrates data from leading providers, augments its data through crawlers and AI, and uses its technology to help corporations identify potential investors, strategic buyers and open up new opportunities for acquisition and divestitures across the world.

Investment Highlights

Unique & Growing IP

The first AI-driven data system in the private company space.

Profitability

Subscription-based business model with high margins.

High Profile Team

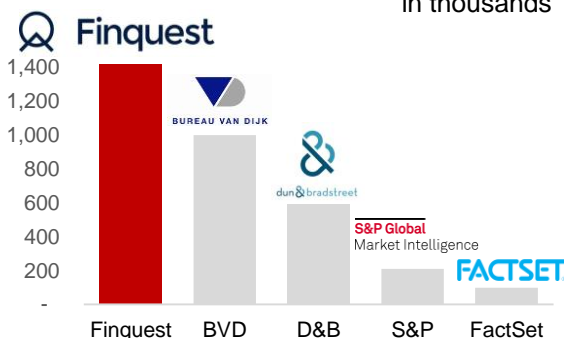
Extensive breadth of experience amongst founders and management team.

Exit Potential

High EV/Revenue Multiples in AI or Fintech sector with several notable past exits.

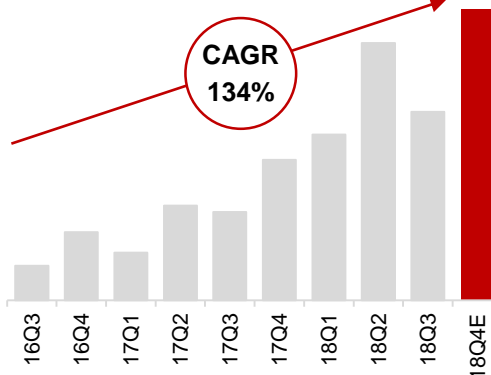
Performance – Finquest is already best-in-class for private company data, with healthy revenue growth

of APAC companies with > \$2mn Revenue, in thousands



7.4M
 Company Profiles
300K
 Crawled
 Websites/Month
\$20K
 Average Price/Search

Revenue per quarter, in USD



Management – Top industry talents joined with a clear goal to scale Finquest globally

Tanguy Lesselin CEO

- Serial Entrepreneur, nominated E-commerce Manager of the Year in France (2010)
- Former consultant at The Boston Consulting Group

Gerard Belicha CRO

- Serial Entrepreneur
- Former banker in Citi Zurich, London and Hong Kong in Corporate Finance, with transactions totaling close to US\$10bn

Jerome Pinneau CTO

- Numerous years of experience in IT, operations and entrepreneurship
- Former COO at Vision IT Group

Collective Management Expertise:

- Former senior sales director at S&P Global, ER at Merrill Lynch
- Former director of MTSH Investments
- Former head of S&P CapIQ DACH
- Former head of Preqin UK
- Former head of APAC PE Practice AlphaSights

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